

March 2010

Monday	Tuesday	Wednesday	Thursday	Friday
1	2 QS 8:30-10:00AM Overcoming Call Reluctance (Lynn)	3 PC 8:30-10:00AM Successful Cold Calling Techniques (Sue)	4	5
8 8:30-11:30AM Sales Leadership Forum Goal Setting/ Accountability (Lynn)	9 QS 8:30-10:00AM Breaking Through Your Comfort Zone (Jana)	10 PC 8:30-10:00AM Time Management (Christine)	11	12
15	16 QS 8:30-10:00AM Bonding and Rapport (Sue)	17 PC 8:30-10:00AM Debrief Sales Calls (Jana)	18	19
22	23 QS 8:30-10:00AM Up-Front Contracts (Jana)	24 PC 8:30-10:00AM Prospect Your Way to Success (Christine)	25	26
29	30 QS 8:30-10:00AM PAIN (Lynn)	31 PC 8:30-10:00AM Eliminating the 5 Major Sales Weaknesses (Lynn)		

QS = Quickstart **PC** = President's Club