

February 2010

Monday	Tuesday	Wednesday	Thursday	Friday
1	2 QS 8:30-10:00AM PAIN (Jana)	3 PC 8:30-10:00AM Maximizing the Power of Linked- In with Guest Carl Brown (Christine)	4	5
8 8:30-11:30AM Sales Leadership Forum Coaching, Debriefing Strategies, Role- play (Jana)	9 QS 8:30-10:00AM Advanced Listening & Questioning Techniques (Sue)	10 PC 8:30-10:00AM Always Having The Right Response (Christine)	11	12
15	16 QS 8:30-10:00AM Budget/Decision (Lynn)	17 PC 8:30-10:00AM Customized Pain Questions (Jana)	18	19
22	23 QS 8:30-10:00AM Close the Sale/ Close the File (Jana)	24 PC 8:30-10:00AM No Guts, No Gain (Lynn)	25	26

QS = Quickstart **PC** = President's Club